

# KUMHO TIRE

1Q 2026 Earnings Release



## Disclaimer

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# 1 1Q 2026 Highlights



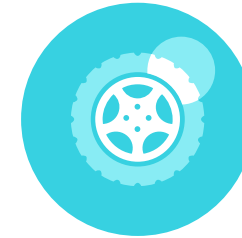
**Annual Sales: KRW 1.2 tn,  
Operating Profit: KRW 147.0 bn**

- **Sustained growth led by N. America and Europe**
  - N. America: KRW 417.4 bn (+7.8% QoQ)
  - Europe: KRW 337.3 bn (+7.8% QoQ)



**Operating Profit: KRW 147.0 bn**

- **≥18” Product Mix: 45.1%**
  - Led by CRUGEN GT Pro launched in Mar.
  - Driven by sales growth of 2025 premium launches
- **EV Tire Supply Mix: 20.6%**
  - Supplying 46 specs across 49 EV models globally



**New OE Supply & Premium Product Launches**

- **OE supply to Volkswagen Group’s Skoda**
  - Two electric SUV models: Enyaq and Elroq
- **Development & Launch of new large-diameter products**
  - CRUGEN GT Pro

# 1Q 2026 Financial Results

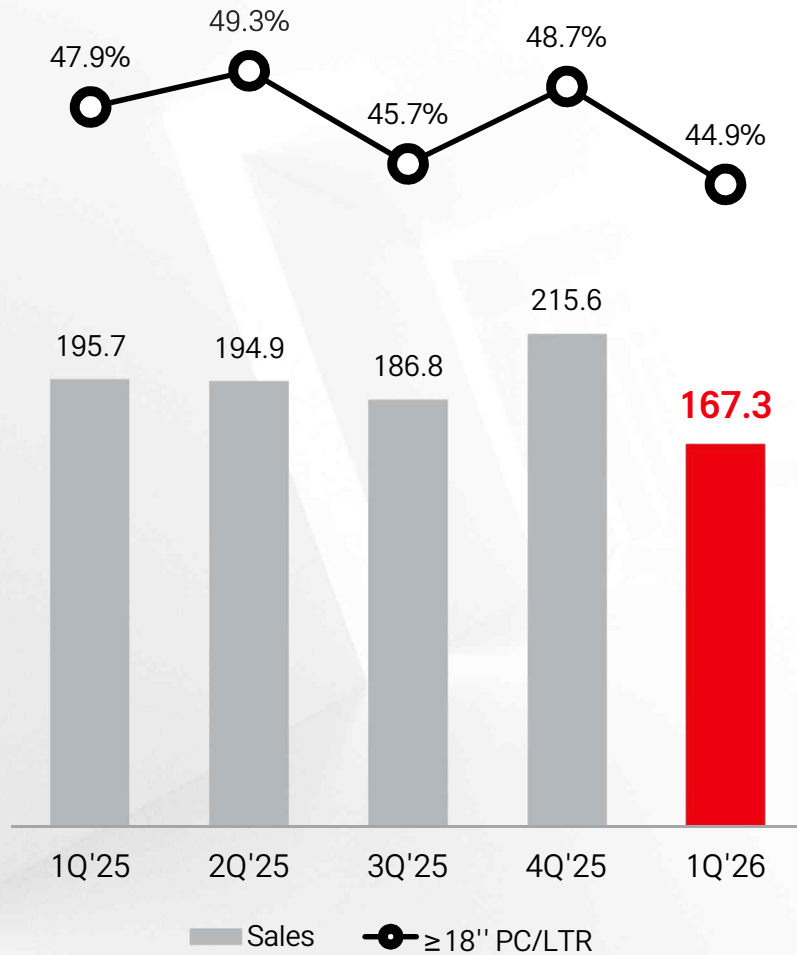
- ✓ 1Q Sales: KRW 1.2 tn (+0.7% QoQ); QoQ sales growth led by North America and Europe
- ✓ 1Q Operating Profit: KRW 147.0 bn (+ 1.0% QoQ), OPM 12.6%; driven by expanded sales of premium new products and large-diameter tires
- ✓ Sales and profitability supported by strategic regional/product mix management; sustained OE growth (OE: +5.3% QoQ, RE: +2.4% QoQ)

## Sales & Earnings (KRW bn)

	2025					2026	QoQ	YoY
	1Q	2Q	3Q	4Q	Total	1Q		
Sales	1,206.2	1,221.3	1,113.7	1,160.1	4,701.3	1,167.8	0.7%	-3.2%
COGS	854.4	825.3	791.6	776.9	3,248.3	791.7	1.9%	-7.3%
OP	146.6	175.2	108.5	145.6	575.9	147.0	1.0%	0.3%
Margin (%)	12.1%	14.3%	9.7%	12.6%	12.2%	12.6%		
Income BT	132.3	0.2	102.0	225.4	460.0	129.1	-42.8%	-2.5%
Margin (%)	11.0%	0.02%	9.16%	19.4%	9.8%	11.1%		
EBITDA	216.0	239.4	172.9	213.0	841.3	217.0	1.9%	0.5%
Margin (%)	17.9%	19.6%	15.5%	18.4%	17.9%	18.6%		

# 2 Financial Results | Sales by Region

## Korea (KRW bn)



### Market

- ☐ New car sales declined due to high interest rates and economic slowdown; EV sales continued growth
- 1Q'26 new car sales: 378K units (-2.5% YoY vs. '25.1Q: 388K units)
- Tire market: PC -0.4%, LT +25.8%, TB -13.0% (Feb. cum.)

### OE

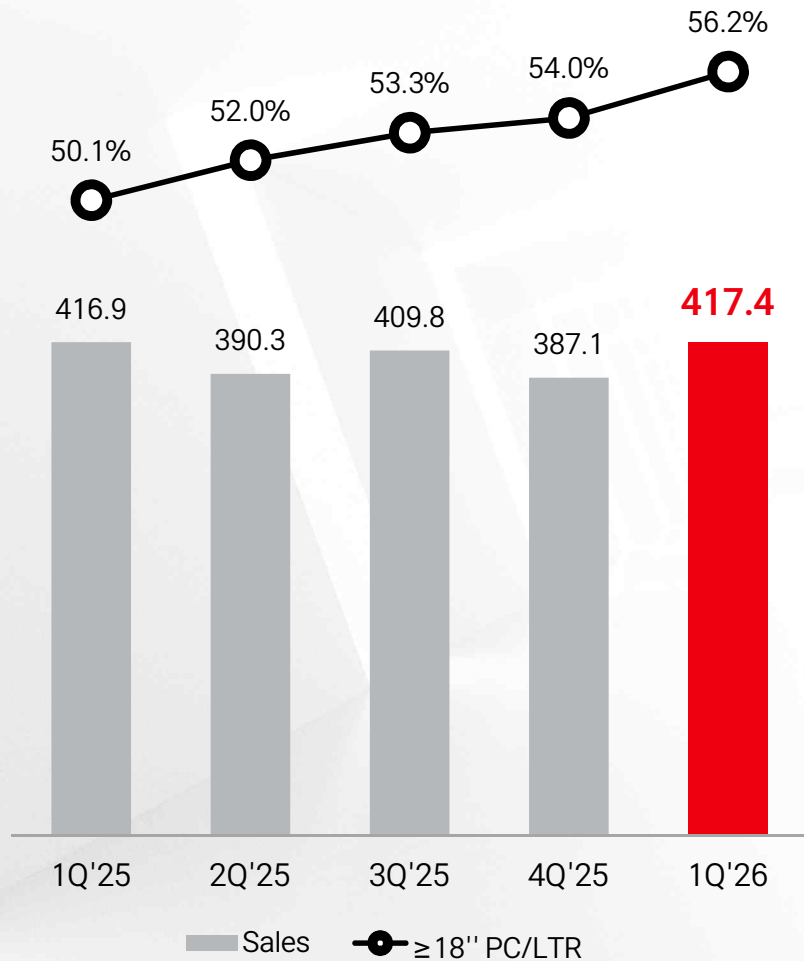
- Increased OE supply for EV/premium models, led by small EVs and HEVs
- Lower large PC OE production/sales due to sluggish new car sales and delayed large EV demand at Hyundai Motor Group

### RE

- Sales volume growth from new launches and promotions (CRUGEN GT Pro)
- Expanded on/offline sales via a new distribution-linked platform (Strengthened marketing across Tire Pro-linked on/offline channels)

## 2 Financial Results | Sales by Region

### North America (KRW bn)



#### Market

- New car sales declined due to rising oil prices and greater economic uncertainty
  - 1Q'26 New Car Sales: 4.198 mn units (YoY -6.2% vs. 1Q'25: 4.477 mn units)
  - Tire Market (Mar. cumulative): OE -3%, RE -7%

#### OE

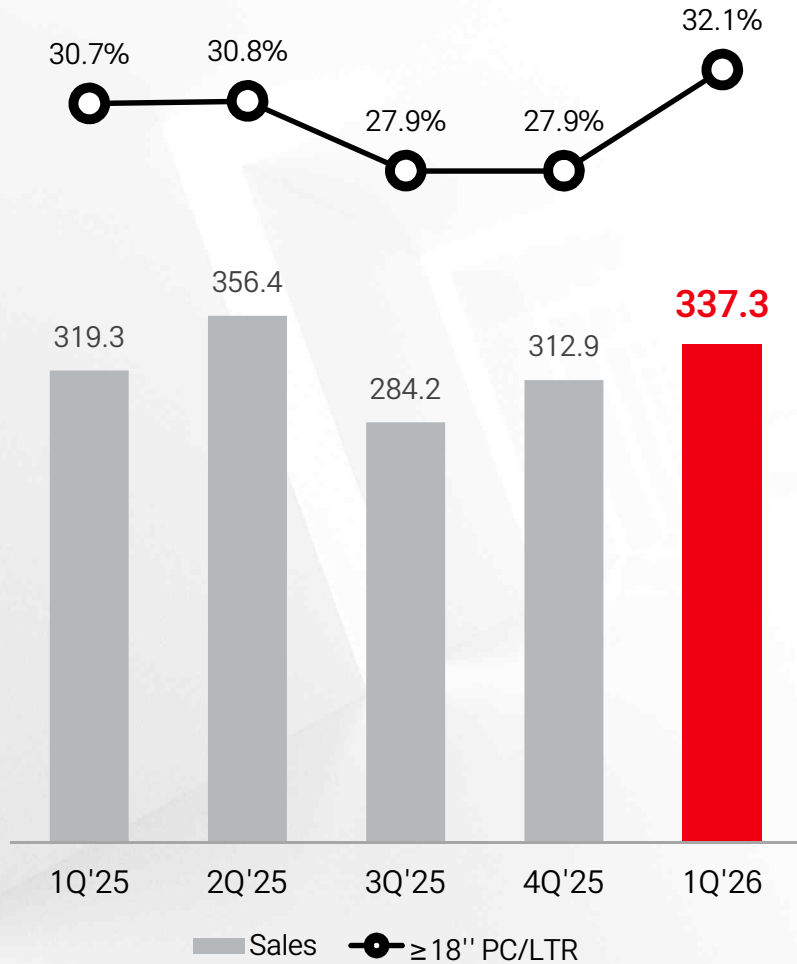
- Expanded OE supply through regional/product mix improvement
- Increased supply to Stellantis and initial supply to Ford
- Strengthened vehicle segment portfolio (expanding pickup truck models)

#### RE

- Created incremental retail-channel demand through new accounts
- Increased high-margin mix through higher LTR sales and improved product mix

# 2 Financial Results | Sales by Region

## Europe (KRW bn)



### Market

- 📊 New car sales grew, driven by EV demand, supported by EV subsidies and higher oil prices
  - 1Q'26 New Car Sales: 4.71 mn units (+2.9% YoY vs. 1Q '25: 4.578 mn units)
  - Tire Market (Mar. cumulative): OE 0%, RE -3%

### OE

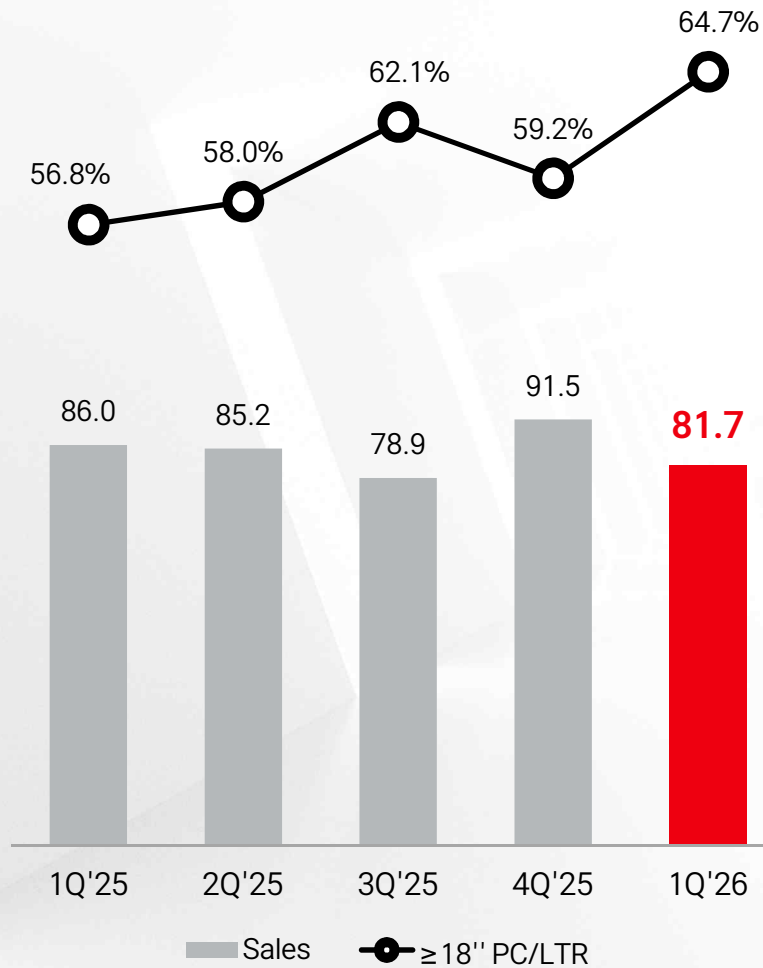
- Accelerated development to support new project commercialization
- Expanded business with 3 German OEMs under the Premium Alternative strategy
- Strengthened OE sales, led by the new European plant task force

### RE

- Expanded supply through early order intake for the winter season
- Continued new account development and channel diversification; increased warehouse sales

## 2 Financial Results | Sales by Region

### China (KRW bn)



### Market

- 📌 New car sales declined due to slower economic growth and reduced subsidies
  - 1Q'26 New Car Sales: 6.174 mn units  
(-2.0% YoY, vs. 1Q'25: 6.301 mn units)
  - Tire Market (Mar. cumulative): OE -12%, RE +9%

### OE

- Expanded supply and order intake, focused on high-priced export models to improve profitability
- Expanded supply to VW flagship models (Tiguan, Magotan) to enhance brand awareness

### RE

- Strengthened large-diameter new product line-up and expanded EnnoV VS73 sales
- Continued new dealer development and enhanced dealer communication

### ✔ Sales Target: KRW 5.1 tn

- FY2025 Sales: KRW 4.7 tn → FY2026E Sales Target: KRW 5.1 tn
- 1Q'26 Sales (cumulative): KRW 1,167.8 bn → achieved 22.9% of FY2026E target (KRW 5.1 tn)

### ✔ ≥18” Sales Mix Target (within PCLT): 47%

- ≥18” sales mix within PCLT: 41.8% in '24 → 43.2% in '25 → FY2026E target of 47%
- 1Q large-diameter product sales mix reached 45.1%
- Plan to expand large-diameter premium product sales led by CRUGEN GT Pro, launched in Mar., and 2025 new launches including SOLUS Advance

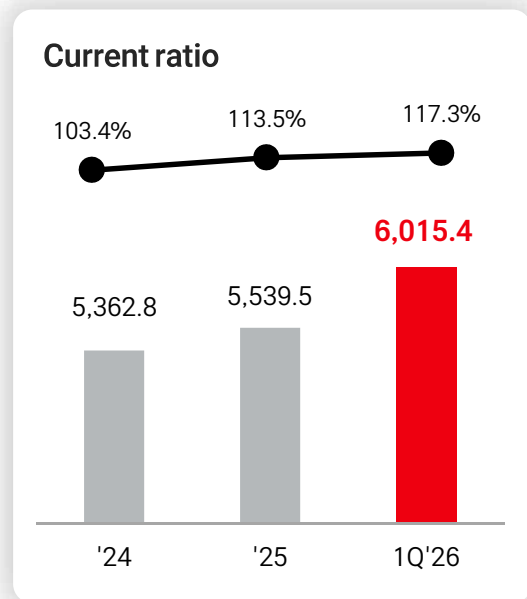
### ✔ EV Tire Supply Mix Target: 30%

- EV tire supply mix within PCLT OE: 16.3% in '24 → 20.4% in '25 → FY2026E target of 30%
- 1Q'26 EV tire supply mix: 20.6% (46 specs supplied across 49 EV models globally)

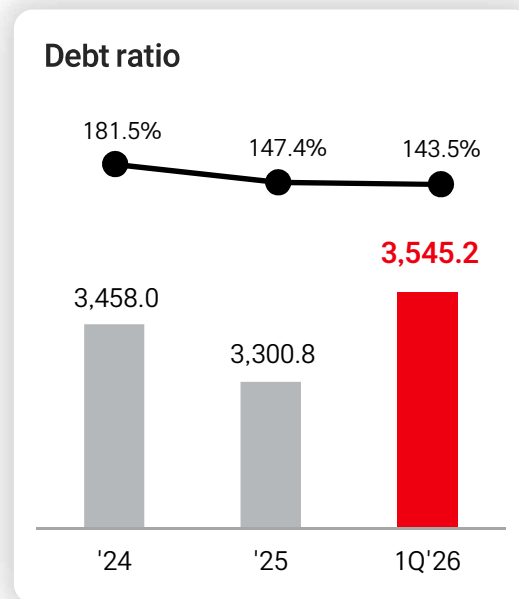
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# 4 Appendix I Financial Positions

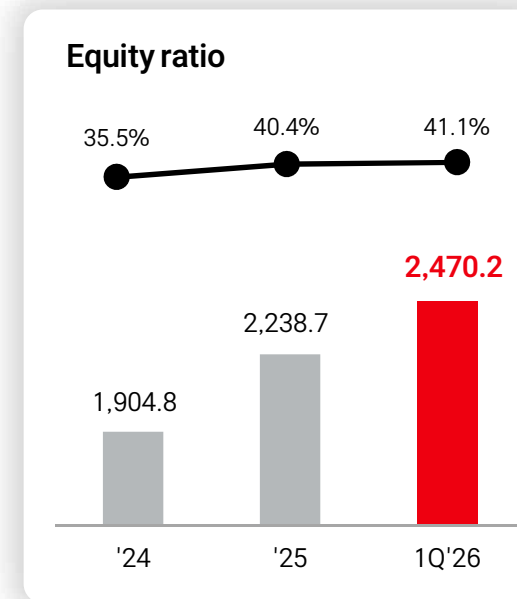
## Assets (KRW bn)



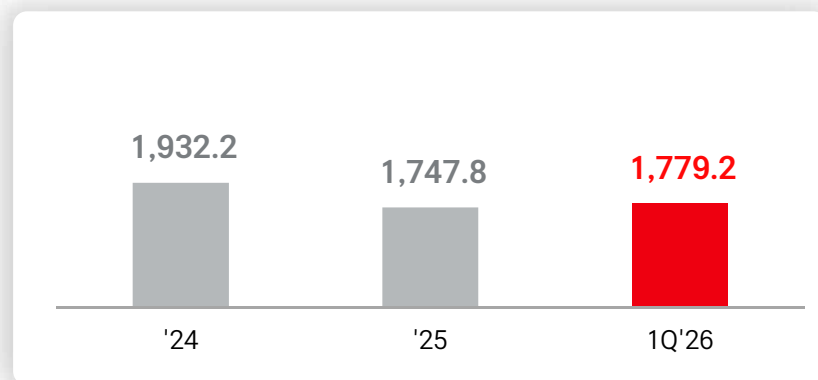
## Liabilities (KRW bn)



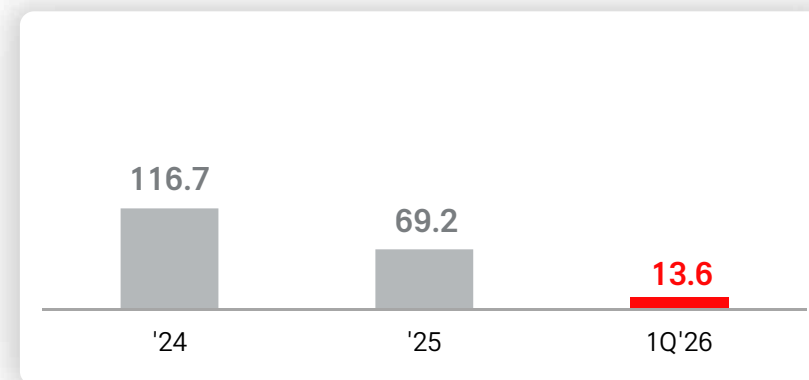
## Equity (KRW bn)



## Interest-Bearing Debt (KRW bn)



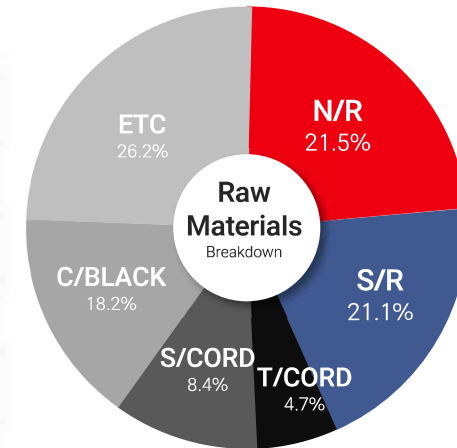
## Net Interest Expenses (KRW bn)



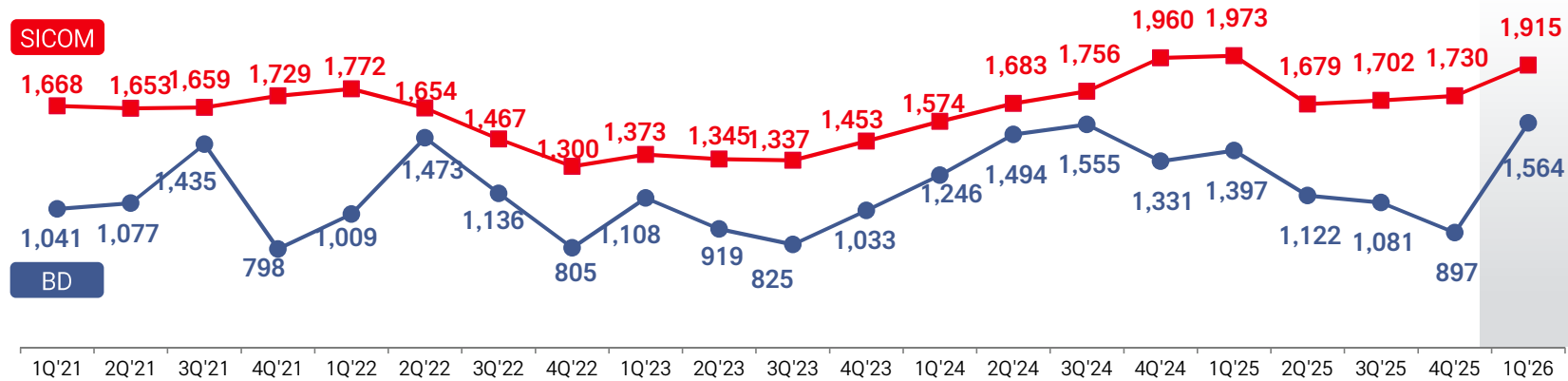
# 4 Appendix I Raw Materials Prices

## Raw Materials Trends

- Natural Rubber**  
 SICOM (futures) price rose amid market tightness driven by the U.S. reciprocal tariff ruling and Middle East risks. Price movements are expected to be mixed, with support from higher crude oil prices offset by economic slowdown concerns.  
 1Q: \$ 1,915/ton.
- Synthetic Rubber**  
 BD price is expected to remain on an upward trend as Asian NCC operators increasingly declare force majeure amid unstable naphtha supply.  
 1Q: \$ 1,564/ton.
- Carbon Black**  
 Oil prices rose on continued tensions in the Middle East, lifting carbon black feed stock prices. The upward trend in crude oil prices is likely to continue amid the U.S.-Iran conflict.



## Raw Materials Price Trends (USD/ton)



※ Natural rubber = SICOM; Synthetic rubber = BD (butadiene)

## Global SCM Logistics and Business Freight Costs

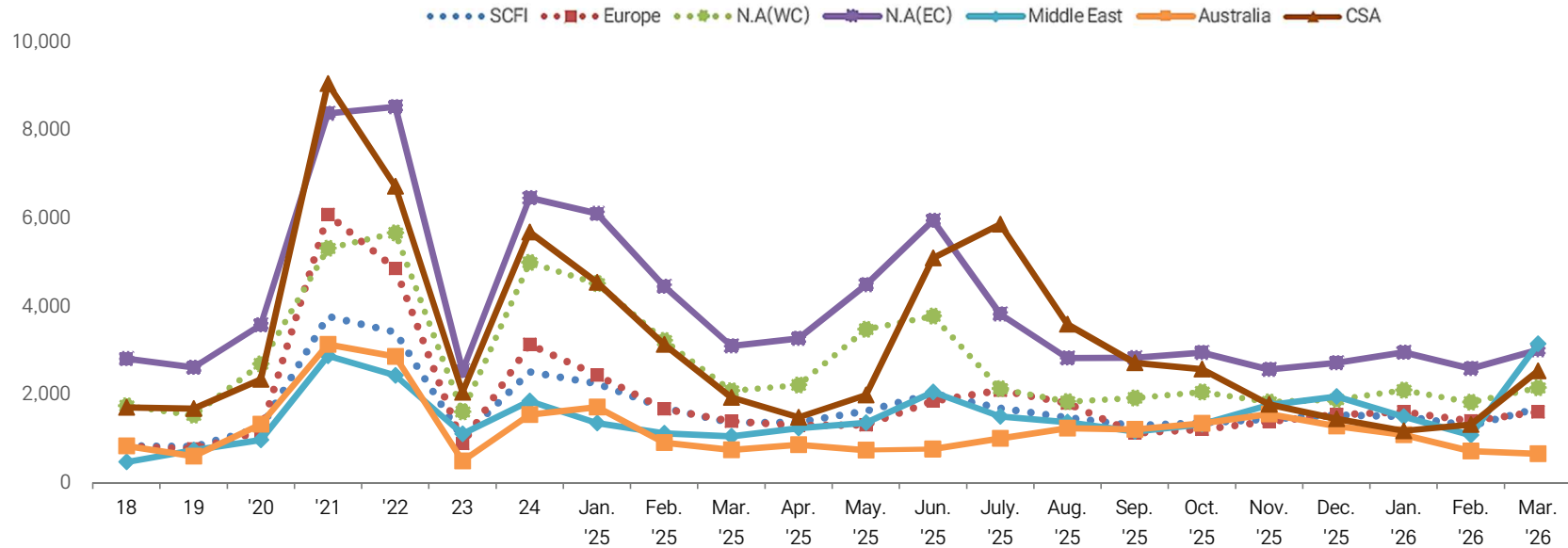
### Global/Domestic Logistics Market

- Freight rates rebounded on Red Sea diversions and vessel delays, despite weaker supply-demand conditions.
- Recent freight markets are more exposed to Middle East-driven supply chain and oil price impacts than to supply-demand fundamentals; trends may diverge depending on whether the conflict is resolved.

### Business Freight Costs in 1Q '26

- 1Q'26 freight rates were significantly lower YoY and QoQ under annual contracts
- Plan to contain freight cost increases by maximizing contract-rate benefits and reducing additional carrier claims through negotiations

## SCFI (Shanghai Containerized Freight Index) (\$)



## 4 Appendix I Consolidated B/S

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(KRW bn)

	2024	2025	1Q 2026
Current assets	2,335.0	2,584.8	2,848.2
Non-current assets	3,027.8	2,954.7	3,167.2
<b>Total Assets</b>	<b>5,362.8</b>	<b>5,539.5</b>	<b>6,015.4</b>
Current liabilities	2,258.0	2,263.4	2,427.7
Non-current liabilities	1,200.0	1,037.5	1,117.5
<b>Total Liabilities</b>	<b>3,458.0</b>	<b>3,300.8</b>	<b>3,545.2</b>
Capital stock	1,436.3	1,436.3	1,436.3
Capital surplus	225.0	225.0	225.0
Other components of equity	-19.5	-19.5	-19.5
Accumulated other comprehensive income (AOCI)	265.8	265.5	378.2
Retained earnings (accumulated deficits)	-187.0	122.2	219.9
Non-controlling interests	184.3	209.3	230.4
<b>Total Equity</b>	<b>1,904.8</b>	<b>2,238.7</b>	<b>2,470.2</b>
<b>Total Liability and Equity</b>	<b>5,362.8</b>	<b>5,539.5</b>	<b>6,015.4</b>

## 4 Appendix I Consolidated I/S

(KRW bn)

	2024	2025	1Q 2026
<b>Sales</b>	4,532.2	4,701.3	1,167.8
<b>COGS</b>	3,149.9	3,248.3	791.7
<b>Gross Profit</b>	1,382.2	1,453.0	376.1
<b>SG&amp;A</b>	793.7	877.2	229.1
<b>Operating profit (loss)</b>	588.6	575.9	147.0
<b>Non-operating income (loss)</b>	-155.3	-115.8	-18.0
<b>Pre-tax profit (loss)</b>	433.3	460.0	129.1
<b>Corporate tax benefit (expense)</b>	-81.7	-83.2	-25.6
<b>Net profit (loss)</b>	351.6	376.8	103.4